



Your WBN Partner for



Bulgaria, Romania, Northern Macedonia and Albania



Local expertise  
Global Reach



Profile

Balkan Insurance Brokers JSC is a privately owned insurance intermediary, operating in Bulgaria since 1998. The company is one of the leading insurance brokerage companies in Bulgaria, offering wide range of value-added insurance services, risk management and employee benefits to the corporate sector and private individuals. Balkan has been a member of WBN for Bulgaria since 2006. Since 2013 Balkan is servicing clients in Albania. In 2016 Balkan started its branch operations in Romania and currently Balkan is a WBN member for Bulgaria, Macedonia, Albania and Romania. In cooperation with the WBN Network Partners, Balkan provides services for multinational insurance programs, all lines in Bulgaria, Romania, Albania and Macedonia. Our team of experts has the capacity to assess, design, propose and service tailor-made insurance to our clients belonging in all industry segments.

Areas of Expertise

- Property/Casualty
  - Property Damage, Business Interruption, Machinery Breakdown, Public & Product's Liability, Recall, Employer's Liability, Motor
  - Employee Benefits
- Health insurance solutions, International Health Insurance, Life & Disability, Business Travel
- Financial Lines
  - Professional Liability, Directors & Officers Liability, Bankers Blanket Bond, Trade Credit, Cyber Liability
  - Special Lines
- Marine Cargo, Contractor's/Erection All Risks, Ports & Terminals, Protection and Indemnity, Aviation, Airport Liability
- REINSURANCE
  - Risk Consulting & Claims handling
  - Insurance Due Diligence, Contract advisory, Legislation compliance advisory, Claims handling assistance



Primary Contact for International Business: Maria Veleva

Some of our people



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**Some of our people**



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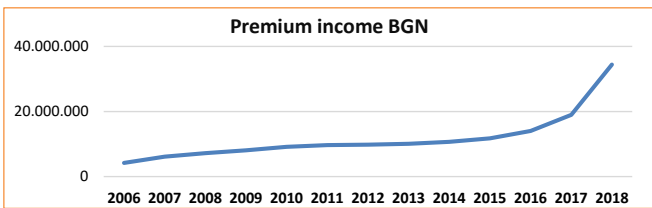


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**Facts and figures**



- Gross premium written 2018: EUR 17,598,275
- Number of employees in Bulgaria: 141
- Offices in Bulgaria: 60
- Number of employees in Romania: 12
- Offices in Romania: 4

**Some of our locations**

**Head office**  
 floor 9, IVEL Business Centre  
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**Local expertise  
 Global reach**

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